# A STORY OF STRENGTH 2015 FINANCIALS

Year Ended December 31

Year Ended December 31

#### Dollars in Thousands ASSETS

	2015	2014
Bonds	\$781,310	\$732,040
Preferred Stocks	0	0
Common Stocks	56,576	50,020
Mortgage Loans	165,444	161,027
Real Estate	8,531	8,242
Policy Loans	148,162	141,663
Cash & Short Term Securities	8,112	27,253
Premiums Deferred and Uncollected	45,101	45,127
Other Assets	83,853	79,852
TOTAL ADMITTED ASSETS	\$1,297,089	\$1,245,224

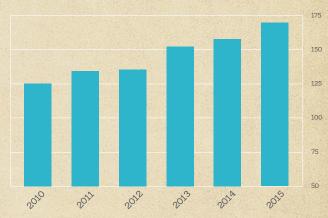
#### Dollars in Millions ASSETS 1300 1,250 1.200 1,150 1,100 1,050 1,000 950 900 850 800 2012 2010 2011 2013 2014 2015

**BOSTON MUTUAL** LIFE INSURANCE COMPANY - 1891-

#### **Dollars in Thousands** LIABILITIES

	2015	2014
Policy Reserves	\$1,017,579	\$986,275
Policy & Contract Claims	15,924	13,857
Deposit-type Contracts	16,398	16,443
Other Policyholder Funds	3,296	3,255
Other Liabilities	70,431	65,429
Interest Maintenance Reserve (IMR)	3,964	4,103
Asset Valuation Reserve	10,406	10,552
TOTAL LIABILITIES	1,137,998	1,099,914
SURPLUS	159,091	145,310
TOTAL LIABILITIES & SURPLUS	\$1,297,089	\$1,245,224

**Dollars in Millions** ADJUSTED SURPLUS (Surplus & AVR)

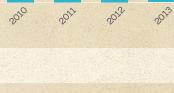


#### Dollars in Thousands INCOME Year Ended December 31 2014 \$185,315 Premium Income Net Investment Income 52,834 Other Income 13,696 TOTAL INCOME 251,845 POLICYHOLDER BENEFITS AND EXPENSES Life Insurance Benefits 60,514 Accident & Health Benefits 14,710 **Other Policy Benefits** 34,821 Increase in Reserves 36,845 Commissions 36,516 43.314 **General Expenses** Taxes Other Than Federal Income Taxes 7,316 Dividends to Policyholders 1,477

## **TOTAL BENEFITS & EXPENSES** 235,513

## Dollars in Millions PREMIUM INCOME

2012



Dollars in Billions

2010

#### **GAIN FROM OPERATIONS**

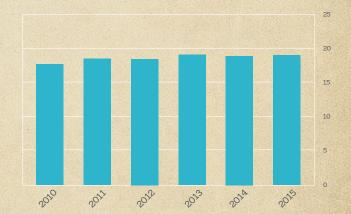
#### \$17,749

Year Ended December 31

#### \$16,332

### LIFE INSURANCE IN FORCE

2014



#### **Dollars in Thousands** SURPLUS

	2015	2014
GAIN FROM OPERATIONS	\$17,749	\$16,332
Less Federal Income Tax	5,374	7,499
NET GAIN FROM OPERATIONS	12,375	8,833
Realized Capital Gain (loss)	632	1,236
Transfer (to)/from IMR	(214)	(124)
NET INCOME	12,793	9,945
Other Surplus Changes (net)	988	(7,149)
Surplus Beginning of Year	145,310	142,514
SURPLUS AT END OF YEAR	\$159,091	\$145,310

200

175

150

125

100

2015